

June 3, 2013



Intuit Practice Management Helps Accountants Better Manage Their Practice Anytime, Anywhere

Online application connects Intuit Lacerte Tax and QuickBooks desktop software in the cloud

MOUNTAIN VIEW, Calif.--(BUSINESS WIRE)-- Intuit (Nasdaq: INTU) announced today the commercial availability of [Intuit Practice Management](#), a new cloud-based offering that helps accounting professionals more efficiently manage their practice anytime, anywhere from any computer with an Internet connection. The announcement was made at the [2013 California Accounting & Business Show & Conference](#) in Los Angeles.

Intuit Practice Management helps enable accounting professionals to experience the benefits of a virtual office by integrating with both [Intuit Lacerte Tax](#) and [Intuit QuickBooks](#) to save time and create greater workflow efficiencies. Intuit Practice Management eliminates the need for duplicate data entries across these products, and helps firms better manage the status and due dates of engagements, client invoicing and employee time tracking through online dashboards.

“As firms grow, they face several challenges associated with managing a larger client base and the additional employees needed to serve them,” said Aaron Brady, senior product manager, at Intuit. “Intuit Practice Management helps eliminate those challenges by giving users instant access to a web-based dashboard that provides confidence projects are being completed on time while also providing insights into a firm’s profitability and employees’ productivity.”

Core Benefits

Intuit Practice Management comes with four core components that are focused on engagement tracking, client management, time and billing, and reporting:

- **All Your Work in One Place:** With Intuit Practice Management users can view, track, and take action on all work from across the firm in one easy-to-use dashboard. Filters help to quickly understand where open engagements are by work stage, status, staff assignment or due date.
- **All Clients in One Place:** Includes a single client list from both Lacerte and QuickBooks that is updated in real time and provides a summary view by client, including notes, engagement status/history, billing information and contact information.
- **Simplified Time Tracking and Billing:** Provides managers or partners the ability to view real-time profitability, staff & client productivity and open work-in-progress. Invoices can quickly be created and batch posted into QuickBooks without re-entering any data.

- **Powerful Reporting:** Robust reporting capabilities aggregate data from multiple sources in real time helping to profitably manage the firm, employees and clients.

“There were several determining factors that led us to choose Intuit Practice Management, including Intuit’s reputation and position within the accounting industry and the product’s ease-of-use and integration with Lacerte,” said Darrell Layman, owner of [Darrell Layman, CPA](#). “Because it’s online, when Lacerte is updated, Intuit Practice Management is automatically updated with no dual entries. This tight integration allows our firm to see immediate results and time savings.”

To learn more about how Layman uses Intuit Practice Management and the benefits he experiences, read his story on the [Intuit Accountants News Central Blog](#).

Pricing and Availability

Intuit Practice Management is available now, starting at \$99/month. To get started, firms can sign up for a 90-day free trial. Go to www.intuitaccountants.com/ipm for more information.

Resources:

- [Intuit Accounting Professionals Division on Twitter](#)
- [Intuit Accounting Professionals Division on Facebook](#)
- [Intuit Accountants News Central Blog](#)

About Intuit Inc.

[Intuit Inc.](#) is a leading provider of business and financial management solutions for small and mid-sized businesses; financial institutions, including banks and credit unions; consumers and accounting professionals. Its flagship products and services, including [QuickBooks®](#), [Quicken®](#) and [TurboTax®](#), simplify small business management and [payroll processing](#), personal finance, and tax preparation and filing. [ProSeries®](#) and [Lacerte®](#) are Intuit's leading tax preparation offerings for professional accountants. Intuit Financial Services helps banks and credit unions grow by providing on-demand solutions and services that make it easier for consumers and businesses to manage their money.

Founded in 1983, Intuit had annual revenue of \$4.15 billion in its fiscal year 2012. The company has approximately 8,500 employees with major offices in the United States, Canada, the United Kingdom, India and other locations. More information can be found at www.intuit.com.

Intuit and the Intuit logo, are registered trademarks and/or registered service marks of Intuit Inc. in the United States and other countries.

Intuit Inc.

Chris Repetto, 650-944-2641

chris_repetto@intuit.com

or

Access Communications

Danielle Ferris, 415-844-6272

dferris@accesspr.com

Source: Intuit Inc.